

CONDENSED PROFIT AND LOSS ACCOUNT

For the Quarter and Nine months period ended March 31, 2008 (Unaudited)

	Note	Quarter ended		Nine months period ended	
		March 31, 2008	March 31, 2007	March 31, 2008	March 31, 2007
(Rupees in '000)					
Tumover		2,074,937	1,904,701	6,319,709	5,481,136
Sales tax and special excise duty		(303,871)	(265,216)	(930,483)	(762,956)
Trade discounts		(127,545)	(115,419)	(367,024)	(316,236)
Net tumover		1,643,521	1,524,066	5,022,202	4,401,944
Cost of sales		(1,133,591)	(1,076,008)	(3,482,802)	(3,047,482)
Gross profit		509,930	448,058	1,539,400	1,354,462
Selling and distribution costs		(212,765)	(208,143)	(679,030)	(615,564)
Administrative expenses		(19,317)	(14,196)	(51,901)	(40,947)
Other operating expenses		(19,005)	(16,803)	(56,773)	(49,698)
Other operating income		12,920	10,017	34,967	38,224
Profit from operations		271,763	218,933	786,663	686,477
Finance costs		(13,321)	(3,933)	(26,032)	(9,529)
Profit before taxation		258,442	215,000	760,631	676,948
Taxation					
- Current - for the period		81,900	67,600	243,000	210,000
- for prior year		1,759		1,933	
- Deferred		6,052	7,500	17,650	17,968
		(89,711)	(75,100)	(262,583)	(227,968)
Profit after taxation		168,731	139,900	498,048	448,980
Earnings per share					
- basic and diluted (Rupees)	10	8.83	7.32	26.06	23.49

The annexed notes 1 to 14 form an integral part of these financial statements.


Zulfiqar Ali Lakhani
 Chief Executive


Tasleemuddin Ahmed Batlay
 Director