

## OPERATING AND FINANCIAL HIGHLIGHTS

<b>BALANCE SHEET</b>	<b>2006-2007</b>	<b>2005-2006</b>	<b>2004-2005</b>	<b>2003-2004</b>	<b>2002-2003</b>	<b>2001-2002</b>
	<b>Rupee in '000</b>					
Property, plant and equipment	864,837	739,281	622,419	558,156	336,694	203,369
Intangible assets	17,400	23,200	29,000	35,100	41,770	44,201
Long term loans and security deposits	17,706	11,534	8,324	6,943	8,433	4,859
	<u>899,943</u>	<u>774,015</u>	<u>659,743</u>	<u>600,199</u>	<u>386,897</u>	<u>252,429</u>
Current assets	1,750,582	1,337,476	877,981	808,825	674,985	641,391
Current liabilities	818,450	699,948	436,201	463,218	355,984	301,572
	<u>932,132</u>	<u>637,528</u>	<u>441,780</u>	<u>345,607</u>	<u>319,001</u>	<u>339,819</u>
<b>TOTAL ASSETS EMPLOYED</b>	<b><u>1,832,075</u></b>	<b><u>1,411,543</u></b>	<b><u>1,101,523</u></b>	<b><u>945,806</u></b>	<b><u>705,898</u></b>	<b><u>592,248</u></b>
<b>REPRESENTED BY</b>						
Equity						
Paid-up capital	152,879	122,303	122,303	122,303	122,303	122,303
Reserves	1,553,776	1,175,286	829,310	648,639	447,334	333,463
Surplus on revaluation of investments	455	1,367				
	<u>1,707,110</u>	<u>1,298,956</u>	<u>951,613</u>	<u>770,942</u>	<u>569,637</u>	<u>455,766</u>
Non-Current liabilities						
Liabilities against assets subject to finance leases		1,085	1,658	1,078	10,445	17,247
Long term loans, deposits and deferred taxation	124,965	111,502	148,252	173,786	125,816	119,235
	<u>182,930</u>	<u>112,587</u>	<u>149,910</u>	<u>174,864</u>	<u>136,261</u>	<u>136,482</u>
	<u>1,832,075</u>	<u>1,411,543</u>	<u>1,101,523</u>	<u>945,806</u>	<u>705,898</u>	<u>592,248</u>
<b>PROFIT AND LOSS ACCOUNT</b>						
Turnover	7,445,820	6,286,355	4,883,261	4,195,162	3,461,557	2,802,878
Less : Sales tax	1,036,767	878,335	636,929	576,991	476,025	383,277
: Trade discounts	474,629	402,325	326,109	269,856	251,047	173,718
	<u>1,511,396</u>	<u>1,280,660</u>	<u>963,038</u>	<u>846,847</u>	<u>727,072</u>	<u>556,995</u>
Net turnover	5,934,424	5,005,695	3,920,223	3,348,315	2,734,485	2,245,883
Cost of sales	4,054,746	3,390,485	2,861,841	2,386,323	1,977,197	1,667,029
Gross profit	<u>1,879,678</u>	<u>1,615,210</u>	<u>1,058,382</u>	<u>961,992</u>	<u>757,288</u>	<u>578,854</u>
Administrative, selling and distribution cost	(967,888)	(807,743)	(548,232)	(488,147)	(456,349)	(361,259)
Other operating expenses	(61,795)	(59,527)	(36,718)	(34,163)	(20,641)	(14,343)
Other operating income	61,411	34,702	8,185	10,960	11,997	7,222
	<u>(968,272)</u>	<u>(832,568)</u>	<u>(576,765)</u>	<u>(511,350)</u>	<u>(464,993)</u>	<u>(368,380)</u>
Profit from operations	911,406	782,642	481,617	450,642	292,295	210,474
Finance costs	14,801	13,309	14,526	14,082	22,016	23,189
Profit before taxation	896,605	769,333	467,091	436,560	270,279	187,285
Taxation	291,854	270,478	164,117	149,643	95,257	66,223
Profit after taxation	<u>604,751</u>	<u>498,855</u>	<u>302,974</u>	<u>286,917</u>	<u>175,022</u>	<u>121,062</u>