



YEARWISE OPERATING AND FINANCIAL HIGHLIGHTS-CONTINUED

		2006-2007	2005-2006	2004-2005	2003-2004	2002-2003	2001-2002
FINANCIAL RATIOS							
RATE OF RETURN							
Pre tax return on equity	%	53	59	49	57	47	41
Post tax return on equity	%	35	38	32	37	31	27
Return on average capital employed	%	37	40	30	35	27	24
Interest cover	times	62	59	33	32	13	9
PROFITABILITY							
Gross profit margin	%	32	32	27	29	28	26
Operating profit to sales	%	15	16	12	13	11	9
Pre tax profit to sales	%	15	15	12	13	10	8
Post tax profit to sales	%	10	10	8	9	6	5
LIQUIDITY							
Current Ratio	ratio	2.1:1	1.9:1	2.0:1	1.8:1	1.9:1	2.1:1
Quick ratio	ratio	1.2:1	1.0:1	0.8:1	0.8:1	1.0:1	1.1:1
FINANCIAL GEARING							
Debt equity ratio	ratio	07:93	08:92	14:86	18:82	19:81	23:77
Gearing ratio	times	0.55	0.63	0.62	0.83	0.86	0.96
CAPITAL EFFICIENCY							
Debtors turnover	days	9	8	8	10	13	20
Inventory turnover	days	48	45	50	47	45	49
Total assets turnover	times	2	2	3	2	3	3
Property, plant and equipment turnover	times	7	7	6	6	8	11
INVESTMENT MEASURES PER ORDINARY SHARE							
Earnings per share*	Rs	39.56	32.63	19.82	18.77	11.45	7.92
Dividend cash (including proposed)	Rs	16.00	16.00	12.50	10.00	7.00	5.00
Dividend payout (including bonus)	%	47	57	63	53	61	63
Dividend yield	%	4	5	6	6	8	8
Price earning ratio	times	11.88	10.60	9.80	9.32	7.72	8.33
Break up value	Rs	111.66	106.21	77.81	63.04	46.58	37.27
Market value - low	Rs	325.00	175.00	155.00	87.50	57.25	61.00
Market value - high	Rs	480.00	371.15	289.00	203.00	154.00	98.50
Market value - year end	Rs	470.00	346.00	194.25	175.00	88.35	66.00
Market capitalization	Rs in Mn	7,185	4,232	2,376	2,140	1,081	807
Dividend - Cash	%	160	160	125	100	70	50
Dividend - Bonus shares	%	25	25	-	-	-	-

* Restated from 2002 to 2006.